



RISKCONNECT, Inc. Speaks Thought-Leading Risk Management and Safety Speakers

Riskconnect, Inc., the only provider of Enterprise-class risk management and Safety software solutions, features thought-leading speakers on the hottest topics in risk management and safety technology. Our speakers are thought-leaders in the strategic Enterprise Risk Management industry, and many are also subject matter experts in the traditional/hazard risk management industry. While our speakers have many topics they address regularly, we also accept invitations for speaking on panel discussions and other topics not listed below.

Highlights of recent speaking topics include:

- Evolution of Risk Management (including the relationship and differences between GRC and ERM and including the need for integration of data, processes and systems)
- Enterprise Risk Management topics
 - The Business Case for ERM
 - Obstacles to implementing and examples of getting started
 - Simplifying ERM with a Visual View of Risk Relationships and Influence
 - Steps to a Simplified, Sustainable and Mature ERM Program
 - Is Your ERM Program Communicating Risks or Confusing Risks
 - Drivers of ERM (Rating Agencies, Voluntary Preparedness Certification/Public Law 110-53, the Current Economic Crisis)
 - Standard & Poor's and Rating Agencies' Expectations and Effects of Incorporating ERM as a measure of Management Effectiveness
 - "It's Been Ten Years of Ineffective ERM. It's time to Get it Right."
 - Panel discussions on Best Practices of ERM
 - ERM Trends – What's working and What's Not
- Hazard / Insurable Risk Management and Safety Industries
 - Benefits to integrating your Risk Management Information System (RMIS) and Enterprise Risk Management (ERM) technology -- Crossing the Chasm with Bundled RMIS and ERM
 - Why settle: Global Business Demands Innovation in RMIS technology
 - Controlling Risk and Safety Costs with Integrated Technology
 - Certificates of Insurance: What kinds of risks are buried in your pile?
 - Integrated Incident Reporting Solutions and Best Practices
 - Bonding Time: Risk Management and Safety, an Integrated Solution powered by Riskconnect, Inc.
 - Panel discussions

Riskconnect, Inc. is an innovator in risk management, enhancing the maturity and sophistication of ERM (enterprise risk management) and the performance and scalability of RMIS (risk management information systems) worldwide. As an independent provider of comprehensive software solutions for organizations that need to understand risks from all perspectives, Riskconnect® empowers executives to make forward-looking decisions based on real-time, enterprise-wide, comprehensive risk information.

The company develops and markets a growing suite of risk management technology solutions including Riskconnect® ERM, Riskconnect® RMIS and Riskconnect® Incident Management. These products address risk management needs from the traditional/insurance risks through to the top where there is a more strategic enterprise-wide focus on risks and uncertainty that may affect an organization's shareholder value. Riskconnect® applications are built on the most scalable, reliable, and secure platform in the risk industry.

For more information about Riskconnect, contact us at www.riskconnect.com or call 770.790.4700

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We are happy to schedule these speakers as well as a few others who are Riskconnect Partners:



**Co-Founder and CEO:
Bob Morrell**

Bob Morrell is a leading authority on risk management technology solutions. He co-founded Riskconnect in July 2007 to develop and market comprehensive software solutions addressing ERM and the risk management market as a whole.

Riskconnect develops and markets a growing suite of risk management technology solutions including Riskconnect® ERM, Riskconnect® RMIS and Riskconnect® Incident Management. As an independent provider of comprehensive software solutions for organizations that need to understand risks from all perspectives, Riskconnect empowers executives to make forward-looking decisions based on real-time, enterprise-wide, comprehensive risk information.

Morrell was named the winner of *Risk & Insurance* magazine's 2008 Risk Innovators Award for the utility sector. Riskconnect also won the Salesforce.com 2008 Appy Award for the Force.com Breakthrough App of the Year.

As a thought-leader in the risk management industry, Morrell speaks on numerous Enterprise Risk Management and risk management-related topics to local, national and international groups. Recently, he has been hosted at associations and conferences including:

- 2009 Risk and Insurance Management Society, Inc. (RIMS) Annual Conference
- AGA – EEI Chief Accounting Leadership Conference and AGA – EEI Internal Auditing Committee Meeting
- 2009 Georgia PRIMA Conference
- 2008 Salesforce.com Dreamforce Conference
- 2009 RIMS Atlanta Conference
- 2009 RIMS Louisiana
- 2009 RIMS NE Ohio

While a sophomore at Georgia Tech, Morrell co-founded his first software company, Risk Laboratories. Morrell graduated from Georgia Institute of Technology with a B.S. in Computer Science.





**Vice President:
Derek Regier**



Derek Regier is a sales, marketing, and operations executive and a subject matter expert (SME) in the emerging enterprise risk management (ERM) technology space with a proven track record in mapping technology solutions to unique market and customer requirements. He has marketed enterprise software solutions to Fortune 500 corporations for more than 15 years.

Throughout his career he has been successful in marketing and servicing enterprise-wide performance management solutions across multiple industries leveraging both direct sales and broad distribution channel alliances. With experience in multiple levels of management, sales and executive leadership, including general management, sales and global marketing management, go-to-market development, strategic account management, direct sales and channel development, and fundraising (angel and private equity), Regier brings a breadth of knowledge related to critical operational functions at both early stage start-ups and Fortune 500 companies combined with strategic, consultative ERM technology solutions.

Regier's consultative approach to marketing the Riskconnect ERM application, oftentimes, leads to coaching senior executives of large global organizations prior to their respective Board presentations. Leading and participating in numerous conferences, web seminars, presentations and ERM-related events, Regier has his finger on the pulse of ERM and is positioned to help organizations in their risk management efforts, enabling them to realize value through their ERM programs. He leads the Riskconnect, Inc. worldwide sales effort, marketing its growing suite of risk management software solutions including: Riskconnect ERM, Riskconnect RMIS, Riskconnect Incident Management, and Riskconnect Claims Administration.

Previously, Regier was the Global Sales Director, Outsourcing Partners for Cognos, an IBM company. He is a results oriented executive with demonstrated expertise in commercializing new applications, growing operations to profitability, and leading sales teams to consistently exceed revenue targets. He has an excellent performance record in building and leading high performance teams, expanding market presence, and capturing market share in dynamic industries. His primary experience and greatest impact has been as a catalyst for developing emerging growth technology opportunities in North America, Western Europe, and Asia Pacific markets.

Regier earned an MBA, Marketing-Product Management at Georgia State University where he graduated first in his class, and previously earned a BS, Business Administration at Wake Forest University.





Roger Dunkin is a worldwide leader in risk management technology solutions with more than 20 years of experience serving global organizations and providing solutions that directly and positively affect the bottom line. As the Vice President of Operations for Riskconnect, Inc., Dunkin is responsible for the professional support and services teams for Riskconnect's growing suite of enterprise-class risk management technology solutions. He has built and is leading the only 24x7x365 support team in the industry.



**Vice President of Professional Services:
Roger Dunkin**

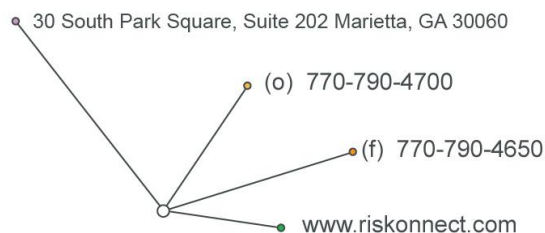
With expertise in both Enterprise Risk Management (ERM) and traditional Risk Management processes and systems, Dunkin has developed risk management applications as diverse as CONCUR, a system solution to define ERM and Risk Management Information System needs, and AIM, a system for defining intricate system requirements. Dunkin's expertise in risk mapping models, ERM systems, cost allocation, loss forecasting models, quantitative applications, claims administration systems, financial modeling software, and data warehousing solutions, enables him to bring best-in-class technology solutions that significantly improve an organization's total cost of risk.

Dunkin has been the architect of complex technologies for national and global companies across numerous sectors including retail, grocery, food and beverage, and media and communications.

Prior to joining Riskconnect in January 2010, Dunkin served as Chief Operating Officer of Shelter Island Risk Services, a risk technology consultant firm, previously a division of Arthur J. Gallagher and Co., from 1997 to December 2009. Dunkin also served on the Board of Directors of Shelter Island during his tenure there. Before joining Shelter Island Risk, Dunkin served in numerous capacities at Risk Sciences Group from 1987 to 1997, with his latest role as Vice President of Operations.

Dunkin is a member of the national Risk and Insurance Management Society (RIMS) and the Birmingham, Alabama local chapter of RIMS, and is also a member of the RIMS Technology Advisory Council. He has authored the *Risk Management Reporting Best Practices Guide* and *Risk Management Data Quality Strategies*. Dunkin is also a frequent speaker at local and national RIMS conferences as well as at other industry conferences and association meetings.

He earned his undergraduate degree in Computer Sciences from Berry College.





Chris Duncan is a frequent speaker on ERM and an expert commentator on ERM for the International Risk Management Institute (www.irmi.com). He has a varied career in diverse companies (entrepreneurial and large public companies), with leadership positions in senior management, finance, operations, risk management and insurance, as well as on boards of profit and not-for-profit entities.



**Advisor:
Chris Duncan**

Most recently, Duncan served as the COO/CFO of The McCart Insurance Group (www.mccart.com), a privately held property casualty, benefits, and HR outsourcing company. His background includes Chief Operating Officer of a public company in the alternative energy arena; Managing Director of Marsh in Atlanta; the airline industry's first Chief Risk Officer at Delta Air Lines where he developed and implemented its ERM program. Additionally, he has assisted other Fortune 500 companies develop and implement ERM programs.

Mr. Duncan holds a B.A. degree in Business Administration and an M.B.A. in Finance and Risk Management, both from the University of Georgia, and was named Alumnus of the Year (2003) for the Terry College of Business Risk Management and Insurance Program, the University of Georgia.



Jack Hampton is the KPMG professor of business and the dean of the School of Professional and Continuing Studies and Graduate Business Programs at St. Peter's College in Jersey City, NJ. Previously, he was dean of the schools of business at Seton Hall and Connecticut State universities and provost of the College of Insurance in New York City.



**Partner / Advisor:
Jack Hampton**

**KPMG Professor of
Business Saint Peter's
College**

**Former RIMS
Executive Director**

Hampton specializes in enterprise risk management. He writes a regular column for Business Insurance magazine. He served as director of the Risk and Insurance Management Society (RIMS) from 2000 to 2004. Hampton received a Bachelors of Arts, cum laude, in Liberal Arts from Stetson University.

He received a Master of Business Administration and a Doctor of Business Administration from The George Washington University.





**Consultant Partner:
Mark Stephens**

**Milliman, Director of
ERM Services**

Mark Stephens manages the Milliman Enterprise Risk Management (ERM) Services practice group. The practice delivers a portfolio of risk consulting services, such as enterprise risk design, test and build projects, operational risk assessments, ERM education and training, and ERM technology evaluation. The ERM practice uses diagnostic consulting strategies to understand an organization's enterprise risk goals and challenges and then customizes solutions to deliver required business results.

Mark began his career as a risk management consultant for Federated Mutual and later transitioned to managing director for Aon Risk Services. While at Aon, Mark designed and managed Aon Value Exchange, which provided pricing and margin guidance for broker products and services. In addition, Mark managed the Aon Global eSolutions Group, which developed risk analytics software for multinational clients to assist with enterprise risk, claims management, exposure management, and policy management. Mark served on the management teams for Aon's Enterprise Risk Practice Council, the Financial Institutions Practice Group, and the ARS-US National Service Board. Mark also led national and international "change management" teams for risk software integration and for margin improvement. Finally, Mark was CEO of Aon RiskLabs and led the M&A team for Aon's acquisition of Risk Laboratories and Valley Oak Systems.

In 2007, Mark founded Strategic Risk Partners, where he designed industry-leading best practices for enterprise risk management and operational risk. In addition, he developed a unique online software platform for collaboration around governance, risk and compliance, ERM, and operational risk.

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